



TRUSTED ACTUARIAL INSIGHTS

# Health Actuaries & Consultants



AHP PARTNERS

# Our Leadership Team



MANAGING PARTNER & PRESIDENT

**David V. Axene, FSA, CERA, FCA, MAAA**



PARTNER & CONSULTING ACTUARY

**Greg Warren, FSA, FCA, MAAA**



PARTNER & CHIEF TECHNOLOGY OFFICER

**Michael Gill**



PARTNER & CONSULTING ACTUARY

**Joshua W. Axene, FSA, FCA, MAAA**

CONSULTANTS AND STAFF

# Meet the AHP Team



## Partners

David V. Axene, FSA, CERA, FCA, MAAA

Greg Warren, FSA, FCA, MAAA

Michael Gill

Joshua W. Axene, FSA, FCA, MAAA

John Price, FCA, MAAA

Richard L. Liliedahl, MD

Anil Kochhar, ASA, MAAA

Joan Barrett, FSA, MAAA

## Clinical Consultants (MDs)

Erik D. Axene, MD, FACEP, M.Ed

Adam J. Klaff, MPAS, PA-C

Matt Ball, Firefighter, PMD, RN

Nate Taylor, MPAS, BS

## Principals

William Bednar, FSA, FCA, MAAA

## Consulting Actuaries

Greg Fann, FSA, FCA, MAAA

Ryan K. Bilton, FSA, CERA, MAAA

Rob Nordstrom, FSA, CERA, MAAA

Nathan Stokes, ASA, MAAA

Jacqueline Leier, FSA, MAAA

Scott Bender

## Actuarial Assistant

Fernando Busciglio

## Actuarial Student

Logan Schelly

## Management Consulting/ Provider Contracting

Richard Maturi

## IT Development

Michael Gill

## Office Staff

Tiffany Axene - Office Manager

Lonnie Campbell - Communication Director

## PRODUCTS & SERVICES

# Hospitals and Health Systems



Health care costs continue to escalate creating considerable concern about the affordability of the nation's health care system. This is especially true within hospitals and health systems. That is why AHP developed models and services specifically tailored to help hospitals and health systems understand their own efficiency. Bring in a team with both analytical skill and clinical experience to unlock greater efficiency and affordability.



### MODEL DEVELOPMENT

Learn how to accept risk and start creating economical solutions



### DATA INTERMEDIARIES

Understand and gain insight into what is happening outside of your network



### PROCESS ASSESSMENT

Appropriately measure your system's medical management effectiveness



### CARE MANAGEMENT

Perform or delegate effective care management to impact success

PRODUCTS & SERVICES

# Health Plans



Actuarial cost models can be powerful tools to help influence health plan decisions. Whether you are working on employer health plans and benefits or are a self-funded group, we can help you complete a risk assessment and develop risk adjusters. We have consultants ready to develop, assess, and implement health and wellness programs as well as service your claim reserves (IBNR) for self-funded benefit programs.



## MARKET ASSESSMENT

Measure your plan performance and provider contracting levels



## UNDERWRITING REVIEW

Small group medical underwriting process review and improvement



## MODEL DEVELOPMENT

Learn how to accept risk and start creating economical solutions



## DATA INTERMEDIARIES

Leverage claims data to explore solutions related to total cost of care

## PRODUCTS & SERVICES

# Employee Benefits Consulting



Navigating the complex employee benefits landscape can be challenge for insurance brokers and their clients. We service Self-funded groups by providing **Actionable Population Reporting, Innovative Claims Modeling, Benefit Plan Optimization** and **Data Driven Financial Planning**. Fully Insured groups are helped by our expertise in leveling the playing field with insurance companies during the complex renewal cycle.



### ACTIONABLE POPULATION REPORTING

Demographic Analysis, Risk Calculations  
and Population Metrics



### BENEFIT PLAN OPTIMIZATION

Plan Decrements, Migration and  
Claims/Administrative Projections



### INNOVATIVE CLAIMS MODELING

IBNR, Experience Reporting, Trends Analysis  
and Clinical Insights



### DATA DRIVEN FINANCIAL PLANNING

Budgeting, Contribution, Performance  
Monitoring and Fiscal Advice

PRODUCTS & SERVICES

# Health Providers



At AHP, we've developed robust programs to support health providers. From pharmaceutical companies to medical groups, we've tailored our cost and risk models to best support your needs. We're committed to the mission of making a positive impact on the health care industry. This holds true in the work we do for pharmaceutical companies, medical groups, health innovators and medical device companies.



## PHARMACEUTICAL COMPANIES

Assess program value and create accurate pricing models



## MEDICAL GROUPS

Serve your health plan contracting needs and capitation development/review



## HEALTH INNOVATORS

Health care utilization and cost modeling to achieve competitive pricing levels



## MEDICAL DEVICE COMPANIES

Bring new technology to market with expert value assessment and pricing

PRODUCTS & SERVICES

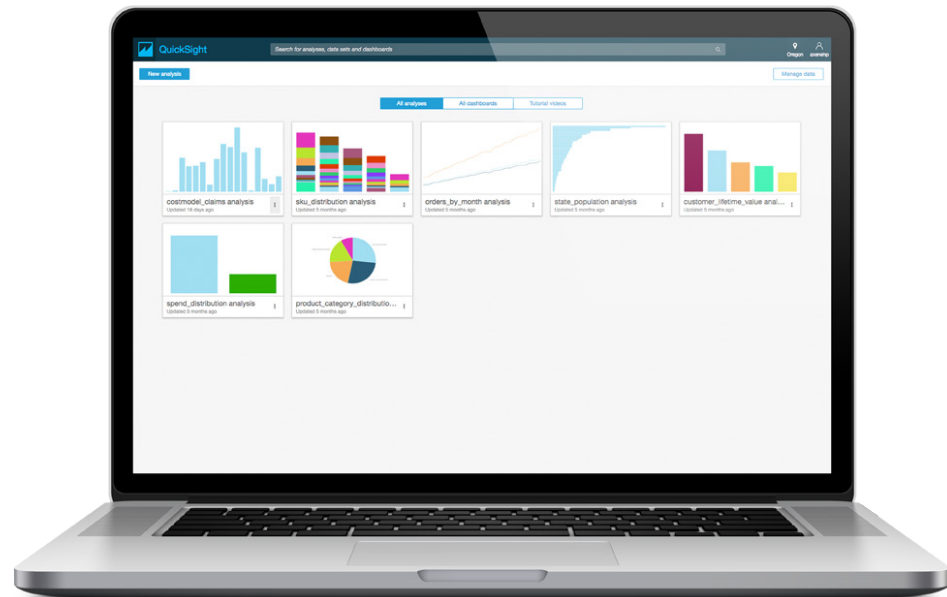
# IT Development



In an ever-evolving world of technology, we place our focus on pushing our abilities to the next level. The result is a rewarding cycle of each new product being better than our last. We specialize in creating quality software in the areas of healthcare, mobile technology, business operations and customer experiences.

## How we develop software for the healthcare space

When we match our talented team up against unique challenges they create amazing products. When developing software we place a heavy emphasis on the visual aspect, which results in a great UI and user experience. Our areas of focus are healthcare software, GPS-based technologies and B2B solutions to improve business processes and customer interactions.





PRODUCTS & SERVICES

# Payor Intelligence and Insights



With just a few clicks of a button, providers, hospitals and health systems can gain valuable intelligence and meaningful insights on payors, both small and large, in their respective markets. This tool bridges a crucial information gap and helps level the playing field for healthcare organizations of all sizes.



## IMPROVE PAYOR NEGOTIATIONS

Validate financial performance narratives, segment data and run comparisons



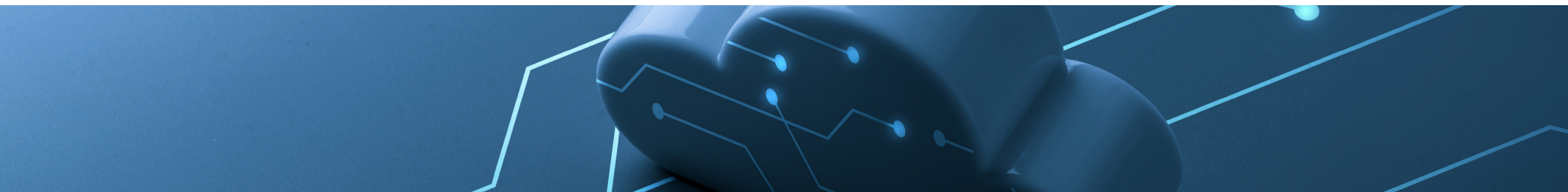
## EQUIP YOUR TEAM

State profile visualizations and downloadable data with drill down capability



## PR AND POLICY ADVOCACY

Create customized reports to present objective arguments and enhance PR efforts



PRODUCTS & SERVICES

# Governmental Agencies

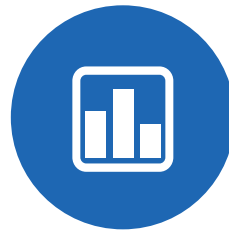


Government healthcare policy programs present unique challenges. AHP has extensive experience working with Medicare and Medicaid. We offer rate development, filing reviews and can provide guidance in adjusting for risk. When you're ready to see how we can help deliver the best possible outcomes for your organization contact AHP and bring in a multi-disciplinary team with both analytical skill and clinical experience.



## SECTION 1332 WAIVERS

Use waiver authority provided by the ACA to create more dynamic and sustainable markets



## MARKET OPTIMIZATION MODEL

A tool to measure rate review and premium efficiency in state markets



## NAVIGATING THE ACA

The ACA is a complex system and requires expertise to maximize potential value

PRODUCTS & SERVICES

# Financial Advisory and Due Diligence



Axene Health Partners offers actuarial support services for investment banks, private equity and financial advisory firms to enhance critical areas of due diligence. Our experience working with Insurers, Providers and Networks gives us insight into benchmarks and best practices that can validate or discover value with an organization.



## INSURERS

Develop valuations, review operational performance and compliance



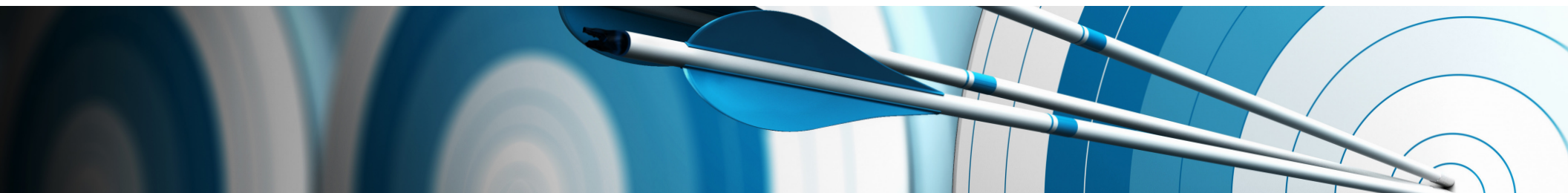
## PROVIDERS

Measure performance, compare to benchmarks and evaluate risk



## NETWORKS

Assess network efficiency and identify areas to optimize care alignment

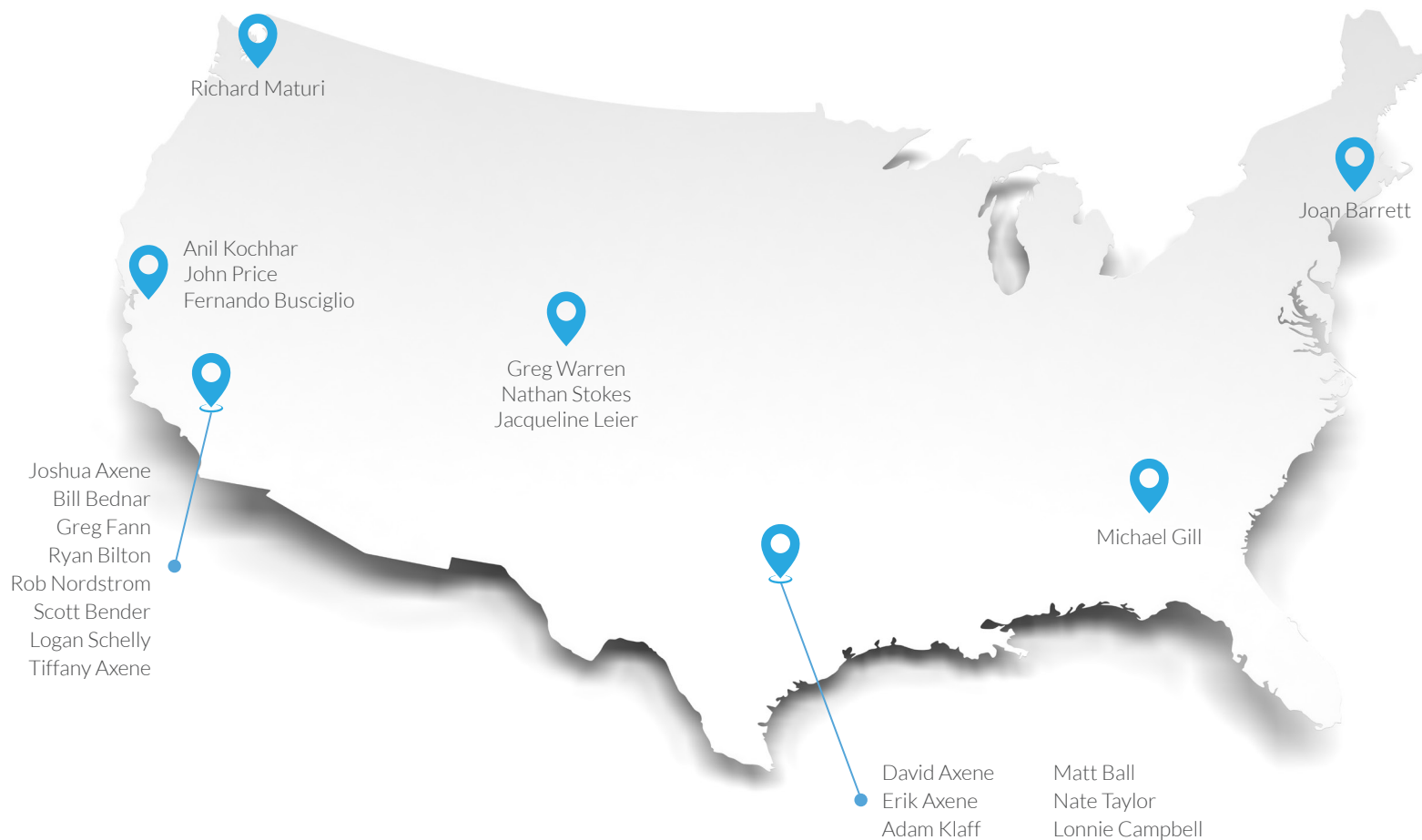


AXENE HEALTH PARTNERS

# Our Locations



Axene Health Partners, LLC has administrative offices in Murrieta, California.  
AHP is ideally positioned to provide exceptional service with offices located across the country.





**Axene Health Partners, LLC**

ADMINISTRATIVE OFFICES

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